

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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(Do not use this Schedule as a continuation sheet for Form ADV Part I or any other schedules.)

1. Full name of applicant exactly as stated in Item 1A of Form ADV: L.M. Kohn & Company	IRS Empl. Ident. No.: 31-1311805
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Item of Form (identify)	Answer
1.D.	<p>SERVICES</p> <p>ADVISORY SERVICES</p> <p>L. M. Kohn & Company (hereinafter LMK) provides advisory services to a client for making investments or recommendations for a client based on the individual needs of the client through personal discussions in which goals and objectives based on a client's particular circumstances are reviewed. Included in LMK's advisory services are reviews and recommendations on portfolio analysis, retirement, custodial, and life, health and disability insurance planning. LMK will also review and advise on personal budgets, asset allocation and investment offerings, and review and report on any client account(s) maintained at LMK. LMK's advisory services are provided on a non-discretionary basis only. Once a client has received LMK's recommendations, a client will have the sole responsibility for determining whether to implement any recommendations. LMK provides this service to individuals, pension and profit sharing plans, trusts, estates, charitable organizations and corporations.</p> <p>LMK will create a portfolio of no-load and load mutual funds, U.S. Government agency issues, equity linked CDs, corporate bonds, common and preferred stocks, and municipal bonds, and will allocate the client's assets among various investments taking into consideration the overall management style selected by the client. The mutual funds will be selected on the basis of any or all of the following criteria: the fund's performance history; the industry sector in which the fund invests; the track record of the fund's manager; the fund's management style and philosophy; and the fund's management fee structure. Portfolio weighting between funds and market sectors will be determined by each client's individual needs and circumstances. Clients will have the opportunity to place reasonable restrictions on the types of investments that will be made on the client's behalf. Clients will retain individual ownership of all securities.</p> <p>When appropriate to the needs of the client, LMK may recommend the use of short-term trading (securities sold within 30 days), short sales, margin transactions or option writing. Because these investment strategies involve certain additional degrees of risk, they will only be recommended when consistent with the client's stated tolerance for risk.</p> <p>L.M. Kohn & Company does not vote proxies on behalf of clients. All proxy material is forwarded to our clients by our clearing firm RBC Correspondent Services.</p> <p>PORTFOLIO MANAGEMENT THROUGH SEI MANAGEMENT PROGRAM</p> <p>LMK manages client portfolios through the SEI Management Program (the "Program"). In this program, SEI provides advisory services to LMK (but not to the client) involving the structure and design of asset allocation portfolios comprised solely of mutual funds advised by SEI. SEI also advises LMK with respect to reallocation and rebalancing of investments within such asset allocation programs. The Program is designed as followed:</p> <p>LMK will determine the client's current financial situation, financial goals and attitudes towards risk through various analyses and questionnaires. This process will help LMK review the client's situation</p>

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	<p>and enable LMK to recommend an initial asset allocation based on the client's specific needs and goals.</p> <p>In determining the initial allocation to be used, LMK will use several model portfolios of no-load mutual funds provided to LMK by SEI. LMK will, if appropriate, suggest modifications to these models to more adequately address the client's individual needs. The client may place reasonable restrictions on the nature of the funds held in the portfolio or the allocation among the various classes, and LMK will assist the client in understanding and evaluating the potential impact of these restrictions on the model portfolios.</p> <p>Once the client's asset allocation has been established, the portfolio will be implemented using the mutual funds advised by SEI. SEI Investment Management Corporation selects the investment managers of the underlying mutual funds. SEI utilizes institutional investment management firms. The fund managers are monitored by SEI to ensure that their investment styles and performance remain consistent with the objectives of the mutual funds.</p> <p>Accounts will be monitored quarterly and, when appropriate, LMK will suggest a reallocation of the portfolio based on changing economic conditions or changes in the client's individual circumstances. These suggested reallocations will be implemented without prior notice to discretionary clients.</p> <p>As economic or market changes occur, SEI will make a quarterly review of its model allocations and may recommend changes in these model allocations to LMK. SEI will automatically reallocate all client holding in model portfolios unless instructed to do otherwise by LMK. If LMK does not contact SEI prior to the first Friday of the month following the end of each calendar quarter, SEI will take LMK's silence as direction from LMK to make the recommended reallocations. SEI will not make any ongoing recommendations concerning portfolios that deviate from SEI's models ("custom portfolios"); LMK is responsible for all reviews and must instruct SEI to make any changes to such portfolios.</p> <p>Clients may also instruct SEI to automatically rebalance the client's account if the allocation among the underlying mutual funds deviates from the prescribed quarterly allocation by greater than a 2% variance. For the tax-managed models, the variance is 3%. Rebalancing occurs monthly, with no transaction fees.</p> <p>Should the client's individual situation change, the client should notify LMK, who will assist the client in revising the current portfolio and/or reevaluate their financial situation to determine if a different model portfolio would be appropriate to the client's new situation.</p> <p>FEE BASED PROGRAMS OFFERED THROUGH RBC CORRESPONDENT SERVICES:</p> <p>ADVISOR:</p> <p>Customized, professional investment advice developing an asset allocation strategy suited to the client's needs. This non-discretionary platform offers access to a wide variety of securities,</p>

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	<p>automatic account rebalancing, no sales charges or transaciton fees, complimentary Investment Account Access (Visa Gold Debit Card/Rewards Program) as well as free check writing.</p> <p>UNBUNDLED MANAGED ACCOUNT SOLUTIONS (uMAS):</p> <p>An unbundled, non-discretionary managed account platform that offers an A La Carte offering list with quarterly perfomance reporting and flexible billing options as well as comprehensive portfolio management tools. These tools are chosen after the client and Financial Consultant review and execute the LMK RIA Agreement. Reports will include market commentary, summary reports, objective comparison statistics, asset allocation market values, cash flows, and portfolio evaluation. Outside Money Manager porfolios may also be included in the reporting.</p> <p>RESOURCE II</p> <p>This program provides participants discretionary investment management services which feature portfolio management services provided by a select group of independent investment advisors which RBC Correspondent Services has previously reviewed for inclusion as subadvisors in the program, through a due diligence screening process. LMK will review the client's advisory needs, as well as other objectives and risk tolerances, and assist the client in selecting an appropriate advisor(s) from the group.</p> <p>On occasion, either RBC Correspondent Services or LMK may suggest to a client that he or she replace an existing independent investment advisor with another. However, any change in independent advisor must be approved by the client. LMK and RBC Correspondent Services do not have discretion to change an independent advisor.</p> <p>TOTAL STRATEGY ACCOUNT (TSA):</p> <p>A customized investment management program that allows for multiple money managers, mutual funds and exchange traded fund (ETF's) all in one account. The TSA platform provides a disciplined automatic rebalancing process across all investment in the client's portfolio. For taxable accounts, tax efficiency is improved by monitoring "wash sales" and short term gain exposure. This account platform provides consolidated in depth reporting.</p> <p>FINANCIAL PLANNING</p> <p>LMK also provides advice in the form of a Financial Plan. Clients purchasing this service will receive a written financial plan to achieve their stated financial goals and objectives. In general, the financial plan will address any or all of the following areas of concern:</p> <p>PERSONAL: Family records, budgeting, personal liability, estate information and financial goals. TAX & CASH FLOW: Income tax and spending analysis and planning for the past, current and future years. LMK will illustrate the impact of various investments on a client's current income tax and future tax liability.</p>

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	<p>DEATH AND DISABILITY: Cash needs at death, income needs of surviving dependents, estate planning and disability income analysis.</p> <p>RETIREMENT: Analysis of current strategies and investment plans to help the client achieve his or her retirement goals.</p> <p>INVESTMENTS: Analysis of investment alternatives and their effect on a client's portfolio.</p> <p>LMK gathers required information through in-depth personal interviews. Information gathered includes a client's current financial status, future goals and attitudes toward risk. Related documents supplied by the client are carefully reviewed, including a questionnaire completed by the client, and a written report is prepared. Should a client choose to implement the recommendations contained in the plan, LMK suggests the client work closely with his/her attorney, accountant, insurance agent, and/or stockbroker. Implementation of the financial plan recommendations is entirely at the client's discretion.</p> <p>Flat or hourly fees may be charged for LMK's Financial Planning services. Each Financial Plan will be unique and different for each client. Clients may choose to execute brokerage or insurance recommendations through the associated persons of LMK in their separate capacity as registered representatives of LMK, and independent insurance agents of various agencies.</p> <p>Under these circumstances, these individuals will receive separate, yet customary commission compensation in this capacity. If LMK clients do not choose to implement recommendations through LMK, the firm may or may not be compensated for its Financial Planning service.</p> <p>In addition, it is LMK's hope that these Financial Planning clients will opt to contract with LMK for money management services. However, Financial Planning clients are free to use any adviser they choose.</p> <p>MONEY MANAGER SEARCH AND MONITORING</p> <p>LMK may perform management searches of various independent registered investment advisors, who pay solicitors fees to LMK, on behalf of the client. Based on a client's individual circumstances and needs, LMK will determine which independent adviser's portfolio management is appropriate for that client. Factors considered in making this determination include account size, risk tolerance, the opinion of each client, tax issues germane to the client, and the investment philosophy of the independent advisor. Clients should refer to the independent adviser's document for a full description of the services offered. LMK will meet with the client on a regular basis, or as determined by the client, to review the account.</p> <p>If LMK believes that a particular independent adviser is performing inadequately, or if LMK believes that a different manager is more suitable for a client's particular needs, then LMK may suggest that the client contract with a different adviser.</p>

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	<p>PRIMARY FEE SCHEDULE FOR LMK ADVISORY SERVICES</p> <p>Asset Based Fee - Range: 0.25% - 1.5% annually based on assets/services rendered. Advisory fees are charged on a quarterly basis in arrears and will be invoiced to the client. Accounts on the program are subject to a \$500.00 minimum annual advisory fee.</p> <p>FEE SCHEDULE FOR RESOURCE II ACCOUNT PLATFORM OFFERED THROUGH RBC CORRESPONDENT SERVICES</p> <p>Asset Based Fee - charged on a quarterly basis at the beginning of each quarter.</p> <table border="1" style="width: 100%;"> <tr> <td>\$100,000 - \$1,000,000</td> <td>1.60% to 3.0%</td> </tr> <tr> <td>\$1,000,001 - \$10,000,000</td> <td>1.45% to 2.40%</td> </tr> <tr> <td>Above \$10,000,001</td> <td>Negotiable</td> </tr> </table> <p>FEE SCHEDULE FOR ADVISOR AND TOTAL STRATEGY ACCOUNT PLATFORMS OFFERED THROUGH RBC CORRESPONDENT SERVICES</p> <p>Asset Based Fee - charged on a quarterly basis at the beginning of each quarter.</p> <table border="1" style="width: 100%;"> <tr> <td>\$25,000 - \$250,000</td> <td>0.55% to 2.75%</td> </tr> <tr> <td>\$250,001 - \$1,000,000</td> <td>0.55% to 2.75%</td> </tr> <tr> <td>\$1,000,001 - \$3,000,000</td> <td>0.45% to 2.00%</td> </tr> <tr> <td>\$3,000,001 - \$5,000,000</td> <td>0.30% to 2.00%</td> </tr> <tr> <td>\$5,000,001 - \$10,000,000</td> <td>0.20% to 2.00%</td> </tr> <tr> <td>Above \$10,000,001</td> <td>Negotiable</td> </tr> </table> <p>*Clients electing to utilize the Tax Management Services option, will be assessed an additional 10 basis point fee.</p> <p>FEE SCHEDULE FOR UNBUNDLED MANAGED ACCOUNT SOLUTIONS (uMAS) OFFERED THROUGH RBC CORRESPONDENT SERVICES</p> <p>Asset Based Fee - Range: 0.25% - 1.5% annually based on assets/services rendered. Advisory fees are charged in advanced on a quarterly basis and will be invoiced to the client. Accounts on the program</p>	\$100,000 - \$1,000,000	1.60% to 3.0%	\$1,000,001 - \$10,000,000	1.45% to 2.40%	Above \$10,000,001	Negotiable	\$25,000 - \$250,000	0.55% to 2.75%	\$250,001 - \$1,000,000	0.55% to 2.75%	\$1,000,001 - \$3,000,000	0.45% to 2.00%	\$3,000,001 - \$5,000,000	0.30% to 2.00%	\$5,000,001 - \$10,000,000	0.20% to 2.00%	Above \$10,000,001	Negotiable
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	<p>are subject to a \$500.00 minimum annual advisory fee.</p> <p>Clients will be invoiced in advance per calendar quarter based upon the month end values (market value and fair market value in the absence of market value, plus any credit balance or minus any debit balance on a time weighted basis for all % asset based fees), of the client's account during the previous quarter. Fee adjustment transactions will be placed in the account the following quarter. For this service, LMK generally recommends a minimum initial investment of at least \$100,000. However, under certain circumstances, smaller accounts will be accepted.</p> <p>FEE SCHEDULE FOR HIGHLY COMPENSATED PLAN MANAGED BY PLANNING WORKS+</p> <table border="1" style="width: 100%;"> <tr> <td>\$0 - \$9,999.99 = \$100 Flat Fee billed in arrears each calendar quarter</td> </tr> <tr> <td>\$10,000.00- \$74,999.99 = RBC Advisor program 1.5% annual asset based*</td> </tr> <tr> <td>\$75,000.00 and Above = RBC Advisor program 1.25% annual asset based*</td> </tr> </table> <p>+ Fee schedule is not tiered * Switch over to RBC Advisor program requires additional RBC Advisor Account paperwork to be submitted prior to asset based fees being charged to the account.</p> <p>FEE SCHEDULE FOR HICKORY ASSET MANAGEMENT</p> <table border="1" style="width: 100%;"> <tr> <td>First \$100,000 (\$0-100,000) = 1.0%</td> </tr> <tr> <td>Next \$150,000 (\$100,001-250,000) = 0.80%</td> </tr> <tr> <td>Next \$250,000 (\$250,001 - 500,000) = 0.70%</td> </tr> <tr> <td>Next \$500,000 (\$500,001 - 1,000,000) = 0.5%</td> </tr> <tr> <td>Next \$1,500,000 (\$1,000,001 - \$2,500,000) = 0.35%</td> </tr> <tr> <td>\$2,500,001 and above = 0.20%</td> </tr> </table> <p>ALTERNATIVES</p> <p>Flat Fee - As an alternative, clients may also elect to receive advisory services for an annual flat fee which will be billed quarterly in arrears ranging from \$200 to \$6000 per year depending on the nature of the advisory services provided and the client's financial circumstances.</p> <p>Financial Plan - The fee amount for a written financial plan may be based on an hourly rate not to exceed \$250.00 per hour, or based on a negotiated set fee amount stated in the Advisory Agreement. Whichever method is chosen, the total fee for a written financial plan may not exceed \$1,800.00 within a 12 month period.</p>	\$0 - \$9,999.99 = \$100 Flat Fee billed in arrears each calendar quarter	\$10,000.00- \$74,999.99 = RBC Advisor program 1.5% annual asset based*	\$75,000.00 and Above = RBC Advisor program 1.25% annual asset based*	First \$100,000 (\$0-100,000) = 1.0%	Next \$150,000 (\$100,001-250,000) = 0.80%	Next \$250,000 (\$250,001 - 500,000) = 0.70%	Next \$500,000 (\$500,001 - 1,000,000) = 0.5%	Next \$1,500,000 (\$1,000,001 - \$2,500,000) = 0.35%	\$2,500,001 and above = 0.20%
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	<p>PORTFOLIO MANAGEMENT THROUGH SEI MANAGEMENT PROGRAM</p> <p>The annual fee for LMK's portfolio management services offered through the SEI Management Program will be charged by a percentage of assets under management, according to the schedule below:</p> <ul style="list-style-type: none"> ● Asset Value Individual Account / Annual Fee (%) ● \$150,000-\$500,000 / 1.00% ● \$500,000-\$1,000,000 / 0.75% ● Over \$1,000,000 / Negotiable <p>There is no minimum account size required for this service. Clients will be invoiced in arrears at the end of each calendar quarter based upon the quarter end values (market value or fair market value in the absence of market value, plus any credit balance minus any debit balance), of the client's account during the previous quarter.</p> <p>If authorized by the client, SEI will directly debit LMK's advisory fee from the client's custodial account. SEI will forward the fee to LMK. SEI will receive certain fees and administrative/custodial fees for servicing the account.</p> <p>LMK's clients authorize the custodian, SEI Trust Company, to deduct from their account and pay to LMK, on the submission of a bill, the management fee for each calendar year quarter. SEI will send clients a quarterly statement showing the amount of the management fee due, the account value on which the fee is based, and how the fee was calculated. Clients are responsible for verifying fee computations, since custodians are not typically asked to perform this task. The custodian will send clients a monthly statement showing all amounts paid from the account, including all management fees paid by the custodian to LMK.</p> <p>WRAP FEES</p> <p>LMK may be retained by clients under so called 'wrap fee' arrangements offered by RBC Correspondent Services, a FINRA registered broker dealer, wherein the broker or dealer may recommend retention of LMK or retention of another investment adviser, pay LMK's and/or another adviser's investment advisory fee on behalf of the client, monitor and evaluate LMK's and/or another adviser's performance, execute the client's portfolio transactions without commission charge, and provide custodial services for the client's assets, or provide any combination of these or other services, all for a single fee paid by the client to the broker dealer. In evaluating such an arrangement, a client should recognize that a brokerage commissions for the execution of transactions in the client's account are not negotiated by LMK and/or another investment adviser. Transactions are effected 'net' i.e., without commission, and a portion of the wrap fee is generally considered as being in the lieu of commissions.</p> <p>Trades are generally expected to be executed only with the broker dealer with whom the client has entered into the wrap fee arrangement, so that the advisory firm may not be free to seek best price and execution by placing transactions with other broker dealers. Our experience indicates that certain</p>

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	<p>broker dealers under clients' wrap fee agreements generally can offer best price for transactions in listed equity securities. But no assurance can be given that such will continue to be the case with those or other broker dealers which offer wrap fee arrangements, nor with respect to transactions in other types of securities. Accordingly, the client may wish to satisfy himself that the broker dealer offering the 'wrap fee' arrangement can provide adequate price and execution of most or all transactions. The client should also consider that depending upon the level of the wrap fee charged by the broker dealer, the amount of the portfolio activity in the client's account, the value of custodial and other services which are provided under the arrangement and other factors, the wrap fee may or may not exceed the aggregate cost of such services if they were to be provided separately; particularly if LMK and/or another investment adviser were free to negotiate commissions and seek best price and execution of transactions for the client's account. Fees are paid quarterly, in advance. The wrap fee paid to LMK is listed below. LMK will quote an exact percentage to each client based on both the nature (whether equity, balanced, or fixed income) and total dollar value of that account. Clients will be invoiced in advance at the beginning of each calendar quarter based upon the month end values (market value or fair market value in the absence of market value, plus any credit balance or minus any debit balance on a time weighted basis), of the client's account during the previous quarter. All "wrapped" fees are negotiable between LMK and the participating client.</p> <p>Wrap-fee program participants should reference RBC Correspondent Services Schedule H wrap-fee disclosure document for further information regarding fees for each separate program.</p> <p>MONEY MANAGER SEARCH AND MONITORING</p> <p>Contractually, LMK may be paid by the independent adviser for whom it solicits, based on a percentage of the client's managed assets (ranging from 0.3% to 1.0%), which is in addition to the independent investment adviser's annual management fee, depending on the size of the account. Contractually, LMK may also, at its discretion, charge management fees ranging from 1% to 3%, from which LMK is responsible for payment to the underlying manager.</p> <p>The management fee is disclosed in the independent investment adviser's disclosure document (Part II of Form ADV or other disclosure document in lieu of part II).</p> <p>The money managers considered by LMK are limited to those who agree to pay LMK a referral fee.</p> <p>FEES OFFSET BY COMMISSIONS</p> <p>If an advisory client executes recommended securities transactions through associated persons of LMK in their separate capacities as registered representatives of a broker dealer, these individuals will earn commissions that are separate and distinct from fees charged for advisory services. In some instances, depending on the size of the transaction, advisory fees will be discounted, at LMK's discretion, for commissions earned. Commission will not be credited against future advisory fees.</p>

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	<p>GENERAL INFORMATION ON FEES</p> <p>In certain circumstances, all fees and/or account minimums may be negotiable. However, clients participating in any of the RBC Correspondent Services wrap-fee programs should refer to the Schedule H of the particular program for further information.</p> <p>The fee charged is calculated as described above and is not charged on the basis of a share of capital gains upon or capital appreciation of the funds or any portion of funds of an advisory client (SEC Rule 205(a)(1)).</p> <p>A client agreement may be cancelled at any time, by either party, for any reason upon receipt of 30 days written notice. Upon termination of any account, any prepaid, unearned fees will be promptly refunded, and any earned, unpaid fees will be due and payable.</p> <p>All fees paid to LMK for investment advisory services are separate and distinct from the fees and expenses charged by mutual funds to their shareholders. These fees and expenses are described on each fund's prospectus. These fees will generally include a management fee, other fund expenses, and a possible distribution fee. If the fund also imposes sales charges, a client may pay an initial or deferred sales charge. A client could invest in a mutual fund directly, without the services of LMK. In that case, the client would not receive the services provided by LMK which are designed, among other things, to assist the client in determining which mutual funds or funds are most appropriate to each client's financial condition and objectives.</p> <p>Accordingly, the client should review both the fees charged by the funds and the fees charged by LMK to fully understand the total amount of fees to be paid by the client and to thereby evaluate the advisory services being provided.</p>
3.L.	<p>TYPES OF INVESTMENTS - OTHER</p> <p>Investment advice may also be provided in investments such as CMOs, Mortgage-backed securities, Government Territory (for example Guam and the Virgin Islands) investments, as well as interest rate and index options.</p>
4.A.5.	<p>SECURITIES ANALYSIS METHODS:</p> <p>LMK's security analysis methods involve due diligence testing of products, and budget tax or asset analysis for investment advisory client portfolios.</p>
4.B.8.	<p>MAIN SOURCES OF INFORMATION:</p> <p>LMK will also utilize due diligence reports formed by LMK, in its separate capacity as a broker dealer and FINRA-member firm.</p>

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6.	<p>EDUCATION AND BUSINESS BACKGROUND</p> <p>William Bolander, born 1950</p> <p>Education:</p> <ul style="list-style-type: none"> ● Attended UNC 1968-1969. ● Attended AIMS College 1969, 1973-1974. <p>Employment:</p> <ul style="list-style-type: none"> ● Registered Representative with Central Discount Stockbrokers, Inc. from 2/01 to 8/03. ● Registered Representative with RMIN Securities, Inc. from 8/03 to 5/05. ● Registered Representative for L.M. Kohn & Company from 5/05 to Present. ● Advisory Representative for L.M. Kohn & Company from 6/07 to Present. <p>FINRA Series 7, 24, 63 and 66 exams.</p> <p>ROBERT T. BOLLENBACHER, born 1962</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Wittenberg University in 1984 with a BA. ● Attended Rutgers University in 1985. <p>Employment:</p> <ul style="list-style-type: none"> ● Owner of Bollenbacher Financial Services from 2/93 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 4/04 to Present. <p>FINRA Series 6, 62, 63, 24, & 65 exams.</p> <p>GREGORY B. BURCH, born 1962</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from the University of Cincinnati in 1984 with an A.B. in Business Management.

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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(Do not use this Schedule as a continuation sheet for Form ADV Part I or any other schedules.)

I. Full name of applicant exactly as stated in Item 1A of Form ADV: L.M. Kohn & Company	IRS Empl. Ident. No.: 31-1311805
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Item of Form (identify)	Answer
	<p>Employment:</p> <ul style="list-style-type: none"> ● Sales Representative for Lighthouse Agency from 4/94 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 4/96 to Present. FINRA Series 6, 26, 63, & 65 exams. <p>PATRICIA CLARK, born 1956</p> <p>Education:</p> <ul style="list-style-type: none"> ● Attended Central Business College from 1975-1977. <p>Employment:</p> <ul style="list-style-type: none"> ● Manager, Pension Service of Manning & Smith Insurance from 10/96 to 6/02. ● Manager, Pension Service of A.J. Gallagher from 6/02 to 5/03 ● Registered Representative and Investment Advisory Representative for L.M. Kohn & Company from 5/03 to Present. <p>FINRA Series 6, 63 & 65 Exams.</p> <p>JOHN CRANE, born 1976</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Mercyhurst College in 1998 with a B.A. in Business/Finance. <p>Employment:</p> <ul style="list-style-type: none"> ● Registered Representative for Royal Alliance Associates, Inc. from 2/99 to 8/01. ● Registered Representative for Cap Pro Brokerage Services, Inc. from 8/01 to 6/02. ● Investment Advisor Representative for HBK Advisory Services LLC from 5/01 to 6/02. ● Registered Representative for New England Securities from 7/02 to 7/04. ● Compliance Department Assistant for NEBS Financial Services, Inc. from 7/04 to 12/04. ● Registered Representative for Hickory Asset Management from 2009 to present ● Registered Representative and Investment Advisory Representative for L.M. Kohn & Company from 1/05 to Present. <p>FINRA Series 7, 24, 63 & 65 exams.</p>

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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1. Full name of applicant exactly as stated in Item 1A of Form ADV: L.M. Kohn & Company	IRS Empl. Ident. No.: 31-1311805
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Item of Form (identify)	Answer
	<p>WILLIAM L. DETTMERS., born 1949</p> <p>Education:</p> <ul style="list-style-type: none"> ● Attended SIU Edwardsville. <p>Employment:</p> <ul style="list-style-type: none"> ● President of Gateway Pension Services, LTD from 8/86 to Present. ● Registered Representative for L.M. Kohn & Company from 5/03 to Present. ● Investment Advisory Representative for L.M. Kohn & Company from 1/06 to Present. <p>FINRA Series 6, 63 & 65 exams.</p> <p>TERRENCE M. DONNELLON, born 1954.</p> <p>Education:</p> <ul style="list-style-type: none"> ● Attended Miami University of Ohio from 1972 to 1973. ● Graduated from Cincinnati University in 1976 with a B.S. in Law, and again in 1979 with a J.D. <p>Employment:</p> <ul style="list-style-type: none"> ● Attorney for Donnellon, Donnellon & Miller from 6/79 to Present. ● Secretary and Director of L.M. Kohn & Company from 11/90 to Present. <p>DANIEL J. GALLIVAN, born 1945</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from the University of Dayton in 1969 with a BA in Economics. Currently enrolled in a dual CFP and MS (Financial Services) degree program at the College of Financial Planning. <p>Employment:</p> <ul style="list-style-type: none"> ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 4/04 to Present. President of Battelle Financial Services from 3/98 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company, from 4/94 to Present.

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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I. Full name of applicant exactly as stated in Item 1A of Form ADV: L.M. Kohn & Company	IRS Empl. Ident. No.: 31-1311805
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	<p>FINRA Series 7, 63, & 65 exams.</p> <p>ANTHONY GARCIA, born 1971.</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from UCLA in 1993 with a BA in Political Science. ● Graduated from Woodbury University in 2003 with an MBA. <p>Employment:</p> <ul style="list-style-type: none"> ● Media Coordinator with Crossroads School from 9/94-12/02. ● Financial Advisor with Morgan Stanley from 12/02-05/04. ● Financial Advisor with Citistreet Equities from 06/04-08/05. ● Consultant with The Kelley Group from 8/05 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 1/06 to Present. <p>FINRA Series 7 & 66 exams.</p> <p>CARL R. HOLLISTER, born 1966.</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Grove City College in 1988 with a B.A. in Economics/Finance. ● Graduated from Webster College in 1993 with a M.A. in Finance. <p>Employment:</p> <ul style="list-style-type: none"> ● Executive Vice President of L.M. Kohn & Company from 7/94 to Present. <p>FINRA Series 4, 7, 24, 53, 55, 63, & 65 exams.</p> <p>ROBERT M. KELLEY, born 1969.</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from the University of Rhode Island in 1992 with a BA.

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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Item of Form (identify)	Answer
	<p>Employment:</p> <ul style="list-style-type: none"> ● President/Enroller with Retirement Educators from 3/96 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 1/03 to Present. <p>FINRA Series 7, 24, 63, & 65 exams.</p> <p>THOMAS P. KELLEY, born 1966.</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Emerson College in 1989 with a BS. ● Graduated from Boston University in 1991 with an MS. <p>Employment:</p> <ul style="list-style-type: none"> ● Vice President with Retirement Educators from 3/96 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 12/03 to Present. <p>FINRA Series 6, 26, 63, & 65 exams.</p> <p>GARRY P. KOHN, born 1961.</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from the University of Indiana in 1983 with a B.S. in Marketing. <p>Employment:</p> <ul style="list-style-type: none"> ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 7/97 to Present. ● Vice President of Planning Works LLC from 9/01 to Present. <p>FINRA Series 6,7,24,63, 53 & 65 exams. & CFP exam</p>

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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Item of Form (identify)	Answer
	<p>LARRY M. KOHN, born 1953.</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Miami University of Ohio in 1976, with a B.A. in Marketing. <p>Employment:</p> <ul style="list-style-type: none"> ● President and Director of L.M. Kohn & Company from 1/91 to Present. <p>FINRA Series 6,7,22,24,28,63 & 65 exams.</p> <p>GERRIT KUECHLE, born 1941</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Beloit College in 1963 with a B.S. ● Graduated from Cleveland State University Law School in 1969 with a J.D. <p>Employment:</p> <ul style="list-style-type: none"> ● Owner/President of National Associates, Inc. from 1969 to Present. ● Registered Representative for L.M. Kohn & Company from 5/02 to Present. ● Advisory Representative for L.M. Kohn & Company from 4/07 to Present. <p>FINRA Series 6 & 65 exams.</p> <p>DANIEL S. LESCOEZEC, born 1966</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Bowling Green State University in 1988 with a degree in Finance <p>Employment:</p> <ul style="list-style-type: none"> ● Registered Representative for ValMark Securities, Inc. from 1999 to 2005 ● Registered Representative for Daniel G. LeScoeze, Inc. from 1999 to 2008 ● Registered Representative for Hickory Asset Management from 2008 to present

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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(Do not use this Schedule as a continuation sheet for Form ADV Part I or any other schedules.)

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Item of Form (identify)	Answer
	<ul style="list-style-type: none"> ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 4/05 to Present <p>FINRA Series 6, 7, & 63 exams.</p> <p>TIMOTHY MACKEY, born 1960</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from the University of Dayton in 1982 with a B.S. <p>Employment:</p> <ul style="list-style-type: none"> ● President of Equity Analysts, Inc. from 4/01 to Present ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 3/06 to Present <p>FINRA Series 7, 24, & 66 exams.</p> <p>MARK L. MALLORY, born 1966</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Emporia State University in 1989 with a Bachelor of Science Degree. <p>Employment:</p> <ul style="list-style-type: none"> ● Participant Accounting Administrator for DeMars Pension Consulting Services, Inc. from 1997 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 7/01 to Present. <p>FINRA Series 6, 63, & 65 exams.</p> <p>RYAN L. MCLAUGHLIN, born 1977</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from the University of New Hampshire in 1999 with a BA in Sociology.

Complete amended pages in full, circle amended items and file with execution page (page 1). PAGE 16

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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(Do not use this Schedule as a continuation sheet for Form ADV Part I or any other schedules.)

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Item of Form (identify)	Answer
	<p>Employment:</p> <ul style="list-style-type: none"> ● Sales Representative with Metlife Securities from 9/99 to 6/00. ● Sales and Marketing Representative with Putnam Investments from 5/00 to 2/03. ● Independent Contractor with The Dawn Chambers Agency from 3/03 to 9/03. ● Account Executive with Cronin & Gervino from 10/03 to Present. ● Registered Representative with L.M. Kohn & Company from 3/04 to Present. ● Registered Advisory Representative with L.M. Kohn & Company from 1/05 to Present. <p>FINRA Series 6, 7, 24, 63, 65 exams.</p> <p>HEATHER MEYERS, born 1974</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Edinboro University of Pennsylvania in 1997 with a B.S. degree in Business Administration. <p>Employment:</p> <ul style="list-style-type: none"> ● Sales & Marketing Representative with Retirement Plan Services Company from 6/00 to Present. ● Registered Representative for L.M. Kohn & Company from 1/03 to Present. ● Investment Advisory Representative for L.M. Kohn & Company from 1/05 to Present. <p>FINRA Series 6, 63 & 65 exams.</p> <p>BRETT S. NEWMAN, born 1967</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Syracuse University in 1989 with a BBA in Economics. <p>Employment:</p> <ul style="list-style-type: none"> ● Principal Owner of Greenwich Pension Partners from 8/02 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 8/02 to Present. <p>FINRA Series 7, 24, 63, & 66 exams.</p>

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
-----------------------------------	--------------------------------	---------------------

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Item of Form (identify)	Answer
	<p>GARY D. NISCHWITZ, born 1942</p> <p>Education:</p> <ul style="list-style-type: none"> ● Attended Bowling Green State University from 1963-1965. <p>Employment:</p> <ul style="list-style-type: none"> ● Registered Representative for Nischwitz Insurance & Investment Planning from 4/85 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 7/04 to Present. <p>FINRA Series 6 & 63 exams.</p> <p>FREDERICK A. PRINCE, born 1940</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Stonehill College in 1963 with a BS in Business Administration. <p>Employment:</p> <ul style="list-style-type: none"> ● President of Progress Sharing Company from 1983 to Present. ● Registered Representative for L.M. Kohn & Company, from 5/00 to Present. ● Registered Advisory Representative for L.M. Kohn & Company from 1/06 to Present. <p>FINRA Series 1, 63 & 65 exams.</p> <p>JOHN F. RAFFERTY, JR., born 1949</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from SUNY Cobleskill in 1970 with an AAS in Accounting. ● Graduated from Pacer University in 1972 with a BBA in Public Accounting. <p>Employment:</p> <ul style="list-style-type: none"> ● President of Creative Pension Consultants, Inc. from 4/92 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 8/01 to Present.

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
-----------------------------------	--------------------------------	---------------------

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--	-------------------------------------

Item of Form (identify)	Answer
	<p>FINRA Series 6, 63 & 65 exams.</p> <p>STEPHEN A. RETTIG, born 1952</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from the University of Connecticut in 1974 with a BS in Biology. ● Graduated from the University of Wisconsin in 1975 with a MS in Civil Engineering. ● Also graduated from Vanderbilt University in 1985 with a MBA in Finance/Accounting. <p>Employment:</p> <ul style="list-style-type: none"> ● President of Insurance & Benefits Consulting from 1/90 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 8/96 to Present. <p>FINRA 6, 7, 22, 63 & 65 exams.</p> <p>ALAN R. SABATO, born 1951</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from the University of Cincinnati in 1974 with a B.B.A. in Business Administration. <p>Employment:</p> <ul style="list-style-type: none"> ● Owner of SureVest Financial, Inc. from 10/90 to Present. ● Registered Representative of Berkshire Equity Sales from 5/92 to 12/00. ● IAR of Berkshire Management & Research Corp. from 11/99 to 12/00. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 12/00 to Present. <p>FINRA 1, 63 & 65 exams. Chartered Life Underwriter (1983) and Chartered Financial Consultant (1985).</p> <p>KARI J. SCHAFFER, born 1968</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from the University of Iowa in 1991 with a BBA in Finance.

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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--	-------------------------------------

Item of Form (identify)	Answer
	<p>Employment:</p> <ul style="list-style-type: none"> ● Manager of Paradigm Benefits, LLC from 11/98 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 7/01 to Present. <p>FINRA Series 6, 63 & 65 exams.</p> <p>IRWIN B. SCHEINESON, born 1955</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from the University of Cincinnati in 1978 with a B.A. in Finance/Marketing. <p>Employment:</p> <ul style="list-style-type: none"> ● President of Planning Works, LTD. from 9/97 to Present. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 3/98 to Present. <p>FINRA Series 6, 7, 22, 24, 63 & 65 exams. Chartered Financial Consultant (1984).</p> <p>TIMOTHY SCHWIEBERT, born 1973</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Ohio State University in 1996 with a BS in Finance <p>Employment:</p> <ul style="list-style-type: none"> ● Vice President of Trading for L.M. Kohn & Company from 1/98 to Present ● Registered Advisory Representative for L.M. Kohn & Company from 4/06 to Present <p>FINRA Series 7, 24, 63, 55, 4 & 65 exams.</p> <p>PHILIP D. SIMPKINS, born 1943</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Texas Tech in 1966 with a B.B.A. in Business Administration.

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
---------------------------------------	------------------------------------	-------------------------

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I. Full name of applicant exactly as stated in Item 1A of Form ADV: L.M. Kohn & Company	IRS Empl. Ident. No.: 31-1311805
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Item of Form (identify)	Answer
	<p>Employment:</p> <ul style="list-style-type: none"> ● President of American Benefit Systems, Inc. from 4/86 to Present. ● President of Simpkins & Associates, Inc. from 7/86 to Present. ● Registered Representative of Nationwide Investment Services Corp. from 7/96 to 8/01. ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 8/01 to Present. <p>FINRA Series 7, 24, 63, & 65 exams.</p> <p>THOMAS TRUESDELL, born 1946</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Northern Kentucky University in 1973 with a BS in Business Administration <p>Employment:</p> <ul style="list-style-type: none"> ● Investment Advisory Representative with Cambridge Investment Research Advisors, Inc. from 3/05 to 6/05 ● Registered Representative with Cambridge Investment Research, Inc. from 5/01 to 6/05 ● Registered Representative with Mutual Service Corp from 10/00 to 05/01 ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 6/01 to Present <p>FINRA Series 7, 31, 63, & 65 exams.</p> <p>Alan Turner, born 1961</p> <p>Education:</p> <ul style="list-style-type: none"> ● Attended Missouri Western University 1980 through 1984. <p>Employment:</p> <ul style="list-style-type: none"> ● Financial Consultant for RBC Capital Markets Corporation ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 5/09 to Present <p>FINRA Series 7 & 66 exams.</p>

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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Item of Form (identify)	Answer
7.A.,7.B,7.C,8.C.4,8.C.7,8.C.9,9. & 9.D	<p>Benjamin Williams, born 1982</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated the University of Kentucky in 2004 with a degree in Finance <p>Employment:</p> <ul style="list-style-type: none"> ● Sales Representative for Jefferson Pilot Life Ins. from 5/04 to 9/04 ● Registered Representative for AXA Advisors, LLC from 6/07 to 7/09 ● Account Specialist for Green & Halliburton from 9/04 to Present ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 7/09 to Present <p>FINRA Series7 & 66 exams.</p> <p>Daphne Winston, born 1966</p> <p>Education:</p> <ul style="list-style-type: none"> ● Graduated from Purdue University in 1988 with a B.S. in ChE ● Recieved Executive Certificate in Financial Planning from Xavier University in 2008 <p>Employment:</p> <ul style="list-style-type: none"> ● Registered Representative for Securities America Inc. from 8/05 to 8/07 ● Registered Representative and Advisory Representative for L.M. Kohn & Company from 6/09 to Present <p>FINRA Series 7 & 66 exams and CFP exam</p> <ul style="list-style-type: none"> ● The following disclosure is responsive to Items 7.A, 7.B, 7.C, 8.C.4, 8.C.7, 8.C.9, 9.B, & 9.D: <p>OTHER BUSINESS ACTIVITIES:</p> <p>LMK is also a registered Broker Dealer, and the officers and other employees of LMK are registered as representatives of the firm. LMK clears all securities transactions through RBC CS on a fully disclosed basis and has engaged RBC CS as its carrying Broker Dealer. Additionally, these persons are insurance agents or brokers for one or more insurance companies. In their separate capacity as registered representatives of LMK or as insurance agents, these individuals will be able to implement recommended securities or insurance transactions for advisory clients for separate and typical compensation. Clients are not obligated to use these individuals in their separate capacity as</p>

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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Item of Form (identify)	Answer
	<p>independent insurance agents for the implementation of any recommendations.</p> <p>In addition, Terrence Donnellon, Secretary and Director of LMK, is separately employed as an attorney by Donnellon, Donnellon and Miller (DD&M), a law firm. Clients of LMK may be referred to DD&M and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>William Bolander, an associated person of LMK that determines general client advice, engages in insurance sales and services. Clients of LMK may be referred to William Bolander and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>William Bolander, an associated person of LMK that determines general client advice, also engages in agricultural investments which are not publicly traded.</p> <p>Robert Bollenbacher, an associated person of LMK that determines general client advice, is also the Owner of Bollenbacher Financial Services (BFS), a financial services firm. Clients of LMK may be referred to BFS and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Robert Bollenbacher, an associated person of LMK that determines general client advice, also engages in teaching courses for Kaplan/Xavier University, Et. Al.</p> <p>Robert Bollenbacher, an associated person of LMK that determines general client advice, also engages in passive investments with CISB LLC, a company that is not publicly traded.</p> <p>Gregory Burch, an associated person of LMK that determines general client advice, is an agent of Lighthouse Agency (LA), an insurance agency. Clients of LMK may be referred to LA and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Patricia Clark, an associated person of LMK that determines general client advice, is also a Director of Preferred Pension Solutions (PPS), which is an organization that administers qualified retirement plans. Clients of LMK may be referred to this company and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>John Crane, an associated person of LMK that determines general client advice, is an employee of Hickory Asset Management, a financial consulting and accounting firm. Clients of LMK may be referred to (HAM) and vice versa. However, no referral fees of any kind will be paid by either party.</p> <p>William Dettmers, an associated person of LMK that determines general client advice, is also the president of Gateway Pension Service, Ltd. (GPS), a Pension Plan Consulting firm. Clients of LMK may be referred to GPS and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>William Dettmers, an associated person of LMK that determines general client advice, is also the</p>

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**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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(Do not use this Schedule as a continuation sheet for Form ADV Part I or any other schedules.)

1. Full name of applicant exactly as stated in Item 1A of Form ADV: L.M. Kohn & Company	IRS Empl. Ident. No.: 31-1311805
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Item of Form (identify)	Answer
	<p>president of William L Dettmers (WLD), a group life insurance sales/timeshare sales firm. Clients of LMK may be referred to WLD and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Daniel Gallivan, an associated person of LMK that determines general client advice, engages in insurance sales and services. Clients of LMK may be referred to Daniel Gallivan and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Daniel Gallivan, an associated person of LMK that determines general client advice, is President of Battelle Financial Services (BFS), a financial planning firm. Clients of LMK may be referred to BFS and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Anthony Garcia, an associated person of LMK that determines general client advice, is an employee of Retirement Educators, Inc. (REI), which is a company that specializes in retirement education meetings for clients. Clients of LMK may be referred to (REI) and vice versa. However, no referral fees of any kind will be paid by either party.</p> <p>Carl Hollister, an associated person of LMK that determines general client advice, has affiliations with the AHEPA District 11 Board and AHEPA HUD Board of Dayton.</p> <p>Robert Kelley, an associated person of LMK that determines general client advice is a director of Retirement Educators, Inc. (REI), which a company that specializes in retirement education meetings for clients. Clients of LMK may be referred to (REI) and vice versa. However, no referral fees of any kind will be paid by either party.</p> <p>Thomas Kelley, an associated person of LMK that determines general client advice is a director of Retirement Educators, Inc. (REI), which a company that specializes in retirement education meetings for clients. Clients of LMK may be referred to (REI) and vice versa. However, no referral fees of any kind will be paid by either party.</p> <p>Garry Kohn, an associated person of LMK that determines general client advice, is also Vice President of Planning Works, LTD., an insurance broker. Clients of LMK may be referred to his firm and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Larry Kohn, an associated person of LMK that determines general client advice, engages in insurance sales and services. Clients of LMK may be referred to Larry Kohn and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Gerrit Kuechle, an associated person of LMK that determines general client advice is an employee of National Associates, Inc. (NAI), which is a Third Party Administrator for qualified plans. Clients of LMK may be referred to (NAI) and vice versa. However, no referral fees of any kind will be paid by either party.</p>

Complete amended pages in full, circle amended items and file with execution page (page 1). PAGE 24

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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	<p>Daniel LeScoeze, an associated person of LMK that determines general client advice, is also a Registered Representative with Hickory Asset Management. (HAM), an insurance and investment planning agency. Clients of LMK may be referred to HAM and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Timothy Mackey, an associated person of LMK that determines general client advice is President of Equity Analysts, LLC, (EA), an insurance and financial services firm. Clients of LMK may be referred to (EA) and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Mark Mallory, an associated person of LMK that determines general client advice, is an account administrator for DeMars Pension Consulting Services, Inc. (DPCS), a pension plan administrator. Clients of LMK may be referred to DPCS and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Mark Mallory, an associated person of LMK that determines general client advice, is an officer of Cafeteria Plan Administrators, LLC (CPA), a pension plan administrator. Clients of LMK may be referred to CPA and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Ryan McLaughlin, an associated person of LMK that determines general client advice is an employee of CGI Employee Benefits Group (CGI), an insurance and employee benefits firm. Clients of LMK may be referred to (CGI) and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Heather Meyers, an associated person of LMK that determines general client advice, is also a Sales & Marketing Representative with Retirement Plan Services Company (RPSC), a retirement plan administration firm. Clients of LMK may be referred to RPSC and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Brett Newman, an associated person of LMK that determines general client advice, is an account administrator for Greenwich Financial Group (GFG), an insurance and investment firm. Clients of LMK may be referred to GFG and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Gary Nischwitz, an associated person of LMK that determines general client advice, is also a Registered Representative with Nischwitz Insurance & Investment Planning (NIIP), an insurance and investment planning agency. Clients of LMK may be referred to NIIP and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Frederick Prince, an associated person of LMK that determines general client advice is a director of Progress Sharing Company (PSC), a plan administrator. Clients of LMK may be referred to (PSC) and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p>

Complete amended pages in full, circle amended items and file with execution page (page 1). PAGE 25

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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(Do not use this Schedule as a continuation sheet for Form ADV Part I or any other schedules.)

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Item of Form (identify)	Answer
	<p>John Rafferty Jr., an associated person of LMK that determines general client advice, is President of Creative Pension Consultants, Inc. (CPC), a pension administrator. Clients of LMK may be referred to CPC and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>John Rafferty Jr., an associated person of LMK that determines general client advice, is President of Creative Plan Administrators, Inc. (CPA), a pension plan consulting firm. Clients of LMK may be referred to CPA and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>John Rafferty, an associated person of LMK that determines general client advice, is also the owner of John F. Rafferty Jr. CPA, (JFR) an accounting firm. Clients of LMK may be referred to (JFR) and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Stephen Rettig, an associated person of LMK that determines general client advice, is President of Insurance & Benefits Consulting, Inc.(I&BC), an insurance and financial consulting firm. Clients of LMK may be referred to I&BC and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Alan Sabato, an associated person of LMK that determines general client advice, is the owner of SureVest Financial, Inc. (SF), an insurance agency. Clients of LMK may be referred to SF and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Kari Schaffer, an associated person of LMK that determines general client advice, is an account administrator for Paradigm Benefits, LLC (PB), a pension administrator. Clients of LMK may be referred to PB and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Irwin Scheineson, an associated person of LMK that determines general client advice, is also President of Planning Works, LLC., (PW) an insurance broker. Clients of LMK may be referred to his firm and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Tim Schwiebert, an associated person of LMK that determines general client advice, engages in insurance sales and services. Clients of LMK may be referred to Tim Schwiebert and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Philip Simpkins, an associated person of LMK that determines general client advice, is also President of Simpkins & Associates which is a corporation that administers Cafeteria Plans. Clients of LMK may be referred to this company and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Philip Simpkins, an associated person of LMK that determines general client advice, is also President of American Benefit Systems which is an organization that administers qualified retirement plans.</p>

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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Item of Form (identify)	Answer
9.E.	<p>Clients of LMK may be referred to this company and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Philip Simpkins, an associated person of LMK that determines general client advice, is also Vice President of Daily Valuations, LLC, which is a corporation that does daily valuations of 401(a) plans. Clients of LMK may be referred to this company and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Thomas Truesdell, an associated person of LMK that determines general client advice, uses a DBA, Citizens Financial Services (CFS), located at the main branch of Citizens Bank of Northern Kentucky. Clients of LMK may be referred to (CFS) and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Alan Turner, an associated person of LMK that determines general client advice, is also the owner of A. Turner Financial (ATF), an insurance and investment planning company. Clients of LMK may be referred to (ATF) and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Alan Turner, an associated person of LMK that determines general client advice, also engages in acting and modeling activities for Talent Unlimited, which is an agency that is not publicly traded.</p> <p>Benjamin Williams, an associated person of LMK that determines general client advice, is also a Registered Representative with Green & Halliburton. (G&H), an insurance and investment planning firm. Clients of LMK may be referred to G&H and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>Daphne Winston, an associated person of LMK that determines general client advice, is also a managing member of LWP Investments LLC, (LWP) a financial planning firm. Clients of LMK may be referred to LWP and vice versa. However, no referral fees of any kind will be paid by either party for said referrals.</p> <p>It is anticipated that these individuals will spend an average of 50% of their time on all related activities.</p> <p>PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS</p> <p>It is the expressed policy of LMK that no person employed by LMK may purchases or sell any security prior to a transaction(s) being implemented for an advisory account, and therefore, preventing such employees from benefiting from transactions placed on behalf of advisory accounts.</p> <p>LMK or individuals associated with LMK may buy or sell securities identical to those recommended to customers for their personal accounts. Additionally, any related person(s) may have an interest or position in a certain security(ies) which may also be recommended to a client. As these situations represent a conflict of interest, LMK has established the following restrictions in order to ensure its</p>

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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Item of Form (identify)	Answer
	<p>fiduciary responsibilities:</p> <p>1) A director, officer or employee of LMK shall not buy or sell securities for their personal portfolio (s) where their decision is substantially derived, in whole or part, by reason of his or her employment unless the information is also available to the investing public on reasonable inquiry. No person of LMK shall prefer his or her own interest to that of the advisory client.</p> <p>2) LMK maintains a list of all securities holdings for itself, and anyone associated with this advisory practice with access to advisory recommendations. These holdings are reviewed on a regular basis by an appropriate officer/individual of LMK.</p> <p>3) All clients are fully informed that certain individuals may receive separate compensation when effective transactions during the implementation process.</p> <p>4) LMK emphasizes the unrestricted right of the client to decline to implement any advice rendered, except in situations where LMK is granted discretionary authority of the client's account.</p> <p>5) LMK requires that all individuals must act in accordance with all applicable Federal and State regulations governing registered investment advisory practices.</p> <p>6) Any individual not in observance of the above may be subject to termination.</p> <p>The Code of Ethics for L.M. Kohn & Co. establishes rules of conduct for all employees of L.M. Kohn & Co. and is designed to, among other things, govern personal securities trading activities in the accounts of employees. The Code is based upon the principle that L.M. Kohn & Co. and its employees owe a fiduciary duty to L.M. Kohn & Co.'s clients to conduct their affairs, including their personal securities transactions, in such a manner as to avoid (i) serving their own personal interests ahead of clients, (ii) taking inappropriate advantage of their position with the firm and (iii) any actual or potential conflicts of interest or any abuse of their position of trust and responsibility.</p> <p>The Code is designed to ensure that the high ethical standards long maintained by L.M. Kohn & Co. continue to be applied. The purpose of the Code is to preclude activities which may lead to or give the appearance of conflicts of interest, insider trading and other forms of prohibited or unethical business conduct. The excellent name and reputation of our firm continues to be a direct reflection of the conduct of each employee.</p> <p>Pursuant to Section 206 of the Advisers Act, both L.M. Kohn & Co. and its employees are prohibited from engaging in fraudulent, deceptive or manipulative conduct. Compliance with this section involves more than acting with honesty and good faith alone. It means that the L.M. Kohn & Co. has an affirmative duty of utmost good faith to act solely in the best interest of its clients.</p> <p>L.M. Kohn & Co. and its employees are subject to the following specific fiduciary obligations when dealing with clients:</p>

Complete amended pages in full, circle amended items and file with execution page (page 1). PAGE 28

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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	<ul style="list-style-type: none"> ● The duty to have a reasonable, independent basis for the investment advice provided; ● The duty to obtain best execution for a client's transactions where the Firm is in a position to direct brokerage transactions for the client; ● The duty to ensure that investment advice is suitable to meeting the client's individual objectives, needs and circumstances; and ● A duty to be loyal to clients. <p>In meeting its fiduciary responsibilities to its clients, L.M. Kohn & Co. expects every employee to demonstrate the highest standards of ethical conduct for continued employment with L.M. Kohn & Co. Strict compliance with the provisions of the Code shall be considered a basic condition of employment with L.M. Kohn & Co. L.M. Kohn & Co.'s reputation for fair and honest dealing with its clients has taken considerable time to build. This standing could be seriously damaged as the result of even a single securities transaction being considered questionable in light of the fiduciary duty owed to our clients. Employees are urged to seek the advice of Carl R. Hollister, the Chief Compliance Officer, for any questions about the Code or the application of the Code to their individual circumstances. Employees should also understand that a material breach of the provisions of the Code may constitute grounds for disciplinary action, including termination of employment with L.M. Kohn & Co.</p> <p>The provisions of the Code are not all-inclusive. Rather, they are intended as a guide for employees of L.M. Kohn & Co. in their conduct. In those situations where an employee may be uncertain as to the intent or purpose of the Code, he/she is advised to consult with Carl R. Hollister. Carl R. Hollister may grant exceptions to certain provisions contained in the Code only in those situations when it is clear beyond dispute that the interests of our clients will not be adversely affected or compromised. All questions arising in connection with personal securities trading should be resolved in favor of the client even at the expense of the interests of employees.</p> <p>Carl R. Hollister will periodically report to senior management/board of directors of L.M. Kohn & Co. to document compliance with this Code.</p> <p>L.M. Kohn & Co. will provide a copy of the Code of Ethics to any client or prospective client upon request.</p> <p>CONDITIONS FOR MANAGING NON-DISCRETIONARY ACCOUNTS</p> <p>LMK generally recommends a minimum account of \$100,000 for Advisory Services clients.</p> <p>As a condition of participation in the RBC Correspondent Services wrap-fee programs, clients are required to have the following minimum initial account values:</p> <p>1. Advisor program minimum - \$25,000 (\$10,000 for Highly Compensated Plan Managed by Planning Works). 2. Resource II minimum - \$100,000.</p> <p>Please refer to Item 1.D of this Schedule F narrative for complete detail.</p>

**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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Item of Form (identify)	Answer
12.B.	<p>INVESTMENT SUPERVISORY SERVICES</p> <p>As a FINRA-registered broker-dealer, LMK is required to supervise all trades outside of the wrap-fee programs by its registered representatives. To meet this requirement, all trades placed by LMK outside of the wrap-fee programs must be placed through itself and cleared through RBC Correspondent Services or other selected clearing houses. In directing the use of itself, clients should recognize that LMK does not have the authority to negotiate commissions, that best execution may not be achieved, that volume discounts may not be obtained, and that a disparity in commission charges may exist among clients. While LMK has a reasonable belief that it is able to obtain best execution and competitive prices, it will not be independently seeking best execution price capability through other broker dealers. Block trading for 2500 shares or more in aggregate of a specific equity/preferred security is done for best execution through RBC Correspondent Services for average pricing purposes to be allocated across numerous investment accounts for customers. No block trading is provided for any associated person of L.M. Kohn & Company.</p> <p>PORTFOLIO MANAGEMENT THROUGH SEI MANAGEMENT PROGRAM</p> <p>In order to be eligible for the SEI Management Program, clients are required to use SEI Financial Services, a FINRA registered broker dealer, for the placement of all trades. Therefore, LMK, through its recommendation of the SEI Management Program, is recommending SEI Financial Services as the broker dealer to be used. SEI Trust Company, a subsidiary of SEI Corporation, act as the transfer agent and custodian for SEI Management Program accounts. LMK client accounts are required to be maintained at SEI Trust Company in order to participate in the SEI Management Program.</p> <p>RBC CORRESPONDENT SERVICES WRAP-FEE PROGRAMS</p> <p>Clients participating in the Resource II program are required to direct the independent investment adviser(s) managing the account to place all trades through RBC Correspondent Services .</p> <p>Please refer to RBC Correspondent Services' Schedule H brochure and/or the disclosure document(s) of the independent investment advisor(s) used in these programs for information on brokerage practices. LMK will not act in its separate capacity as a broker dealer for any of these programs.</p> <p>MONEY MANAGER SEARCH AND MONITORING</p> <p>Money Manager Search clients of LMK may direct the independent investment adviser to whom LMK has referred them to place brokerage trades through LMK, in its separate capacity as a broker dealer and FINRA member firm. The selection of a directed broker is not part of the advisory services provided by LMK. The selection of a directed broker (if any) is entirely a matter for the client's discretion. No client is obligated to direct any recommended adviser to use LMK.</p> <p>The fee amount for a written financial plan may be based on an hourly rate not to exceed \$250.00 per hour, or based on a negotiated set fee amount stated in the Advisory Agreement. Whichever method is chosen, the total fee for a written financial plan may not exceed \$1,800.00 within a 12</p>

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**Schedule F of
Form ADV
Continuation Sheet for Form ADV
Part II**

Applicant: L.M. Kohn & Company	SEC File Number: 801- 38116	Date: 02/11/2010
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13.A.	<p>month period.</p> <p>If clients opt to direct the independent advisor to place trades through LMK, they should realize that the independent advisor will not have authority to negotiate commissions or obtain volume discounts, and best execution may not be achieved. In addition, a disparity in commission charges may exist between the commissions charged to other clients. These clients should also realize that by directing brokerage to LMK, that the independent advisor may not be able to aggregate transactions with other advisory client transactions.</p> <p>FINANCIAL PLANNING</p> <p>The associated persons of LMK are separately registered as representatives of LMK as a registered broker/dealer. LMK will recommend the use of these individuals to clients for implementation of financial planning recommendations, provided that this recommendation is consistent with LMK's fiduciary duty to the client. No financial planning client is obligated to use LMK to implement any recommended transactions. Clients should be aware that best execution and lower commissions may not necessarily be achieved if recommended transactions are placed through these individuals, in their separate capacities as registered representatives or insurance agents/brokers.</p> <p>ADDITIONAL COMPENSATION</p> <p>The principal executive officers and other employees of LMK may, from time to time, receive 12b-1 distribution fees from investment companies in connection with the placement of client funds into investment companies. While these individuals endeavor at all times to put the interest of the clients first as part of LMK's fiduciary duty, clients should be aware that the receipt of additional compensation itself creates a conflict of interest, and may affect the judgment of these individuals when making recommendations.</p> <p>As disclosed in Item 1D of this Schedule F, LMK will act as a solicitor for various registered investment advisers, and for doing so will receive an ongoing solicitation fee ranging from 0.3% to 1.0% of referred assets under management. LMK is aware of the special considerations promulgated under Section 206(4)-3 of the Investment Advisers Act of 1940. As such, appropriate disclosure shall be made and all applicable Federal and State laws will be observed.</p>